



A changing modern workplace

Mobile and social

45% use social tools at work

4x as many devices per user

Diverse and global

5 generations together in the workforce

72% of workers will be working remotely by 2020

Team-based and collaborative

2x as many teams

80% of employee time is spent collaborating



Microsoft Teams

The hub for teamwork in Microsoft 365



Communicate through chat, meetings & calls



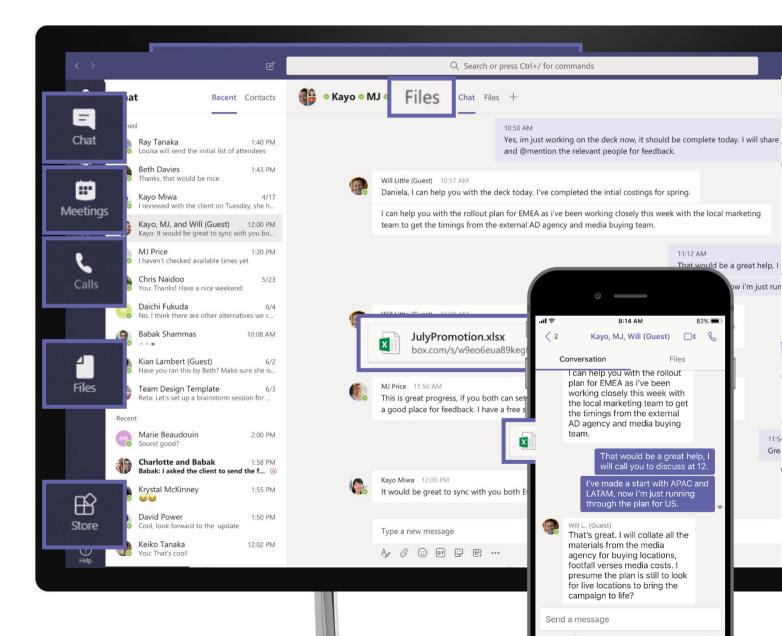
Collaborate with deeply integrated Office 365 apps



Customize & extend with 3rd party apps, processes, and devices



Work with confidence enterprise level security, compliance, and manageability





Communicate through meetings

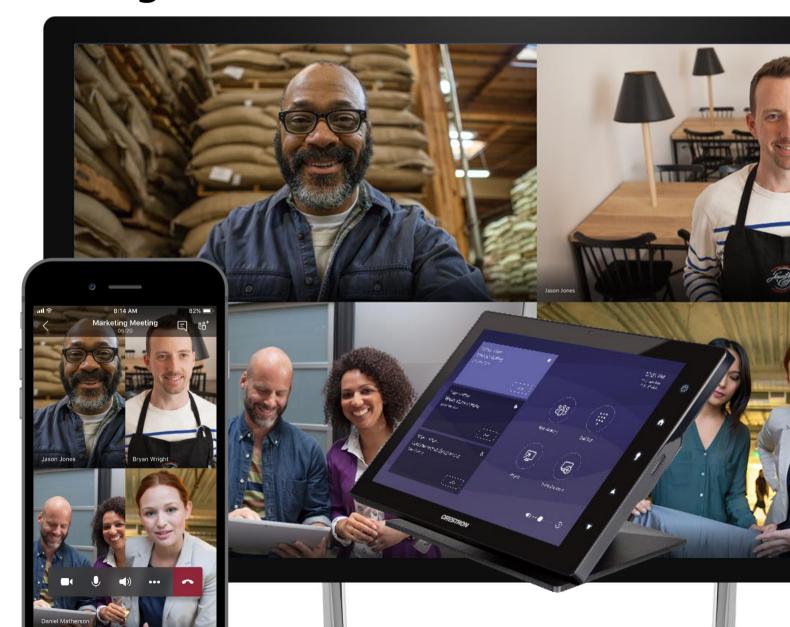
Communicate from anywhere with a complete meeting solution

Stay connected with a complete meeting solution supporting sharing, video and audio conferencing

Engage in all types of meetings—spontaneous, scheduled, external and large 1:manys

Get work done faster by having context and content at your fingertips

Join from a range of platforms and devices, including desktop, browser, mobile, and meeting room devices





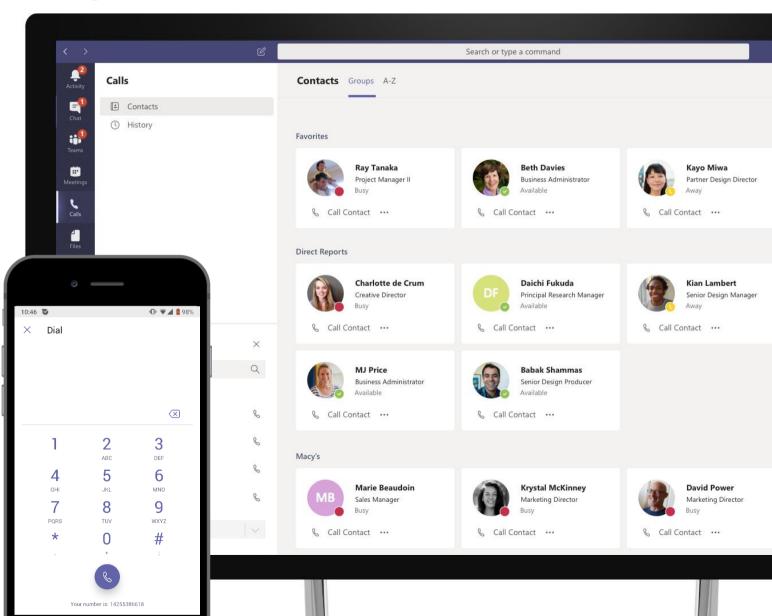
Communicate through calling

Connect with anyone through Phone System, Calling Plans, or Direct Routing

Provide software, service and phone lines for each user with Microsoft Calling Plans

Keep your voice trunks and configure as needed with Microsoft Direct Routing

Leverage key calling features, including voicemail, delegation, auto attendant, & call quality reporting



Crestron Flex

Simple. Secure. Scalable. Consistent.

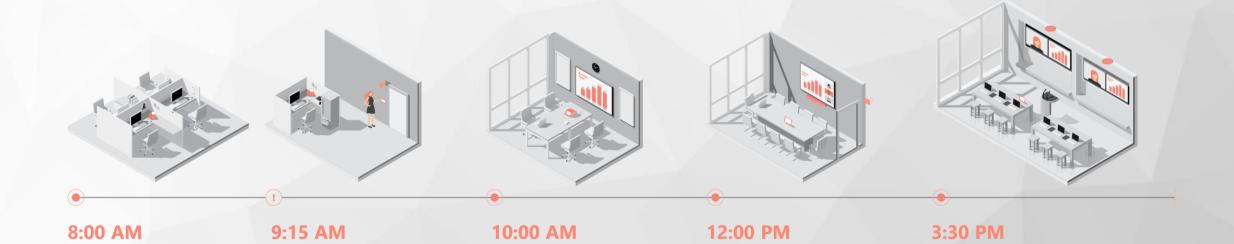


Training session

2018 Partner of the Year Internet of Things

Several different forms, one consistent user experience Less strain on support resources

Emergency meeting



Global meeting

Team meeting



The day begins

Crestron Flex

Simple. Secure. Scalable. Consistent.

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Crestron Flex **P-Series**

Voice-over-IP desk phone



Crestron Flex **M-Series**

Tabletop conferencing system



Crestron Flex **B-Series**

Wall-mount smart soundbar



Crestron Flex C-Series

Flexible, integrated UC kit



Crestron Flex P-Series

Advanced voice-over-IP desk phone that integrates seamlessly with existing infrastructure

- Smart desk phone connects to contacts, calendar and meetings
- Connects to network with latest security standards
- Zero-touch provisioning and centralized management



Microsoft Azure







Native Voice





Crestron Flex M-Series

All-in-one tabletop console – the core of modern meeting spaces

- Oall, collaborate, present and video conference with one touch
- Exceptional microphone and speaker quality
- Zero-touch provisioning and centralized management



Microsoft Azure







Native Voice or Room System





Crestron Flex B-Series

Complete room solution in a wall-mount soundbar form factor

- Full range speakers and beam forming microphone ensure exceptional audio quality
- Integrated wide angle 4K camera with auto zoom and people counting
- Streamlined installation
- Zero-touch provisioning and centralized management



Microsoft Azure







Native Room System

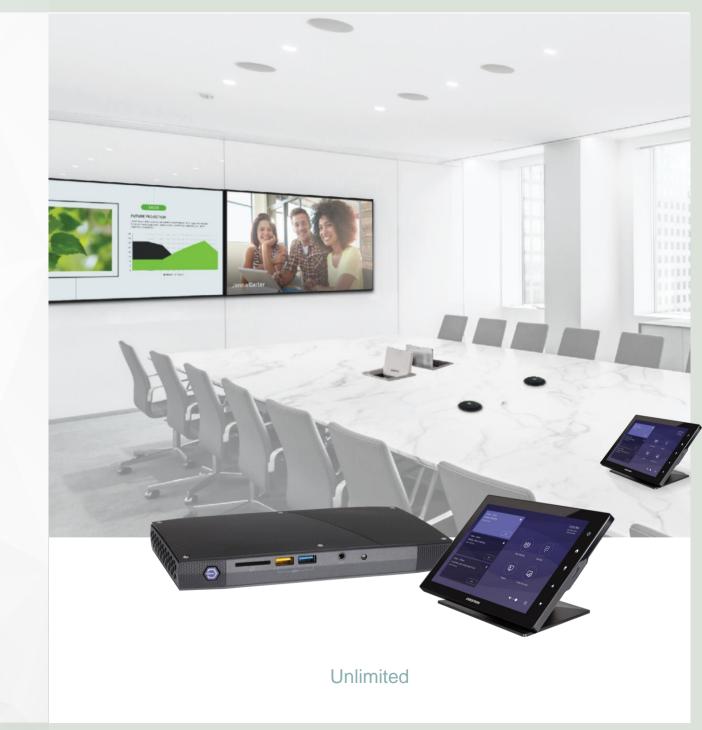




Crestron Flex C-Series

Everything you need to successfully integrate with your existing room design

- Supports spaces of any size by working with your existing room design
- Easy to provision and manage from Crestron XiO Cloud
- Securely connects to network
- Present, call, and collaborate
- Room scheduling and one-touch joins
- Onscreen room availability and meeting details
- Seamless connection to integrated systems ensures consistent user experience





Crestron Flex

Simple. Secure. Scalable. Consistent.



Native support for a seamless migration between Microsoft Skype for Business and Microsoft Teams









Crestron XiO Cloud IoT-based platform

Hosted on Microsoft Azure® IoT platform Natively built into Crestron Flex solutions

- Deploy quickly and securely
 - Reduce installation time by up to 90%
- Manage remotely and proactively
 - Update settings and firmware from anywhere via centralized dashboard
- Monitor instantly
 - Resolve events remotely to improve device uptime
- Evolve confidently
 - Make sure your workplace technology supports how people work





Microsoft Partner

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Microsoft S4B/Teams Collaboration Systems

Next steps

Get started with Microsoft Teams
 Start using <u>Microsoft Teams</u> today
 Download the <u>Mobile App</u>

2. Get started with Crestron Flex
Experience the power of Crestron/Microsoft
Room Systems
Get it today on the Microsoft Teams
Marketplace

3. Provide feedback
Give us feedback directly on the product and the platform



Crestron Flex Unified Communications & Collaboration Solutions

