



Crestron Flex Deployment Guide

for Microsoft Teams® | Skype® for Business

Step 1: What is the system complexity?

	Less Complex (5% of installs)	More Complex (55% of installs)	Very Complex (35% of installs)
 Microsoft Teams	<ul style="list-style-type: none"> • Chat and meetings only • Fully cloud Office 365® 	<ul style="list-style-type: none"> • Chat, meetings, cloud voice • Fully cloud Office 365 	<ul style="list-style-type: none"> • Chat, meetings, hybrid voice • Hybrid Office 365
 Skype for Business	<ul style="list-style-type: none"> • Chat and meetings only • Fully on-prem or fully cloud 	<ul style="list-style-type: none"> • Chat, meetings, voice • Fully on-prem or fully cloud • SfB voice 	<ul style="list-style-type: none"> • Chat, meetings, voice integration • Hybrid on-prem and cloud office • Hybrid SfB + legacy voice
Requirement	Minimal integration help. A trained dealer in coordination with an IT department.	Assistance integrating more complex tasks. Crestron requires a qualified Microsoft system integrator.	Extensive assistance integrating Crestron Flex into their infrastructure. Crestron requires a Microsoft system integrator in addition to qualified in-house IT professionals.

***Note:** There will be heavy IT integration for Microsoft Teams systems. Dealers need to be engaged in communication with the end user's IT department.

Step 2: What is the network complexity?

	Less Complex (5% of installs)	More Complex (55% of installs)	Very Complex (40% of installs)
Corporate Network	<ul style="list-style-type: none"> • Single office • Less than 10 video systems • Less than 50 phones 	<ul style="list-style-type: none"> • More than one office location • Less than 50 video systems • Less than 500 phones 	<ul style="list-style-type: none"> • Many offices globally • Hundreds of video systems • Thousands of phones
Management Infrastructure	<ul style="list-style-type: none"> • No Microsoft AD domains • No device management 	<ul style="list-style-type: none"> • Single Microsoft AD domain • Some remote device management via single platform 	<ul style="list-style-type: none"> • Multiple Microsoft AD domains • Extensive remote device management across potentially many platforms
Requirement	Minimal integration help. A trained dealer in coordination with an IT department.	Assistance integrating more complex tasks. Crestron requires an in-house qualified IT and networking professional.	Extensive assistance integrating Crestron Flex into their infrastructure. Crestron requires a Microsoft system integrator in addition to qualified in-house IT professionals.

***Note:** There will be heavy IT integration for Microsoft Teams systems. Dealers need to be engaged in communication with the end user's IT department.

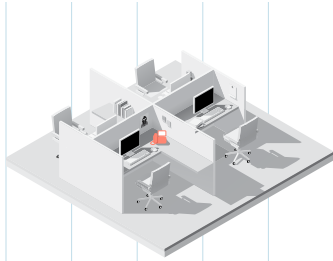


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Which Crestron Flex system suits your needs?

Crestron Flex is the ideal solution for customers who wish to leverage their Microsoft voice and video environments. Or, put simply, to create a connected meeting experience.



Personal Workspaces

Personal desk
Executive offices
Common areas
No UC / AV integration options



P100 / P110

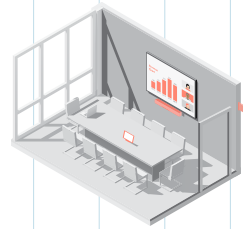


Small Meeting Rooms

2–6 people
Up to 10 feet from display
Limited integration options



M130 / M150



Medium Meeting Rooms

6–12 people
Up to 20 feet from display
Some integration options



B130 / B140 / B160



Large Meeting Rooms

12 or more people
More than 20 feet from display
Non-traditional meeting room
Largely integrated



C160

Do your customers prefer having maximum audio pickup for voice, even in potentially noisy environments?

If yes, choose a tabletop solution such as the Crestron Flex [M-Series](#).

Do your customers prefer having a totally clean tabletop with all of their equipment mounted on the wall?

If yes, choose a wall mount solution such as the Crestron Flex [B-Series](#).

Do your customers want integrated spaces in addition to traditional mass deployed meeting rooms?

The Crestron Flex [C-Series](#) is an ideal choice for integrated spaces.